2025

| Q1 | Cost | Retail Value |
|------------|-----------|--------------|
| Liquor | \$128,242 | \$166,715 |
| Beer | \$39,308 | \$51,100 |
| Wine | \$29,870 | \$38,831 |
| Everything | \$204,774 | \$266,206 |

| Q2 | Cost | Retail Value |
|------------|------|--------------|
| Liquor | | |
| Beer | | |
| Wine | | |
| Everything | | |

| Q3 | Cost | Retail Value |
|------------|------|--------------|
| Liquor | | |
| Beer | | |
| Wine | | |
| Everything | | |

| Q4 | Cost | Retail Value |
|------------|------|--------------|
| Liquor | | |
| Beer | | |
| Wine | | |
| Everything | | |

<u>2024</u>

| Q1 | Cost | Retail Value |
|------------|-----------|--------------|
| Liquor | \$133,844 | \$195,213 |
| Beer | \$30,327 | \$39,864 |
| Wine | \$34,285 | \$54,420 |
| Everything | \$206,108 | \$302,857 |

| Q2 | Cost | Retail Value | |
|------------|-----------|--------------|--|
| Liquor | \$135,626 | \$197,143 | |
| Beer | \$48,089 | \$64,413 | |
| Wine | \$35,494 | \$55,893 | |
| Everything | \$227,608 | \$330,529 | |

| Q3 | Cost | Retail Value |
|------------|-----------|--------------|
| Liquor | \$112,853 | \$163,721 |
| Beer | \$35,840 | \$47,796 |
| Wine | \$28,819 | \$45,916 |
| Everything | \$184,327 | \$267,668 |

| Q4 | Cost | Retail Value |
|------------|-----------|--------------|
| Liquor | \$100,317 | \$144,795 |
| Beer | \$31,149 | \$41,920 |
| Wine | \$25,805 | \$41,301 |
| Everything | \$165,446 | \$239,817 |

Product Cost

| | Q1 | Q2 | Q3 | Q4 |
|------|-----------|-----------|-----------|-----------|
| 2018 | \$154,391 | \$168,148 | \$181,370 | \$171,230 |
| 2019 | \$175,352 | \$203,013 | \$207,617 | \$212,844 |
| 2020 | \$236,937 | \$249,378 | \$239,382 | \$235,576 |
| 2021 | \$245,710 | \$253,106 | \$230,930 | \$221,536 |
| 2022 | \$219,817 | \$220,182 | \$214,990 | \$203,765 |
| 2023 | \$222,100 | \$219,813 | \$181,440 | \$183,787 |
| 2024 | \$206,108 | \$227,608 | \$184,327 | \$165,446 |
| 2025 | \$204,774 | | | |

Product Retail

| | <u>Floudet Retail</u> | | | |
|------|-----------------------|-----------|-----------|-----------|
| | Q1 | Q2 | Q3 | Q4 |
| 2018 | \$227,657 | \$252,276 | \$267,408 | \$253,600 |
| 2019 | \$255,930 | \$294,667 | \$300,920 | \$314,531 |
| 2020 | \$548,755 | \$362,236 | \$351,689 | \$351,376 |
| 2021 | \$367,773 | \$373,261 | \$336,659 | \$327,818 |
| 2022 | \$322,928 | \$321,025 | \$310,109 | \$302,596 |
| 2023 | \$324,199 | \$318,728 | \$265,023 | \$268,540 |
| 2024 | \$302,857 | \$330,529 | \$267,668 | \$239,817 |
| 2025 | \$266,206 | | | |