

Liquor Store Manager Report:

Financial:

The following has been transferred to the general fund:

2014-\$0.00 2015-\$0.00 2016 \$0.00 2017- \$5,000 2018 - \$10,000 2019 - \$48,400
2020 - \$30,000 2021- \$30,000 2022 - \$25,000

See excel document.

Employees:

Currently at 3 part-time employees and 2 full-time employees.

Recommend termination for employee Felicia Singer. On September 25 and September 27, I requested she attend a meeting to discuss her performance which she refused to attend. On Wednesday, September 27, 2023, I emailed a suspension notice requesting a written request for hearing or for her to drop her keys off by Oct. 10, 2023. No response has been received from Felicia, and she has not returned her set of keys to the liquor store yet.

Misc:

Started charging a 3% fee on credit cards on Sept 12th. Have already saved \$900 for half of September. Estimated annual savings of \$15k-20k. E.g. the store paid \$2000 in August. \$2800 in July. \$1900 in June.

Q3 sales = \$348,000

Q3 Inventory value. Cost = \$181,000. Retail value = \$265,000

I reduced store hours for the fall/winter. Mon-Thur. we open at 11am instead of 9am. We average 1-3 people between 9-11am. Less during the winter.

With city offices relocating soon, I've asked employees to think of what they feel would be the best use for the space. I want their input before a final decision is made. Most likely will turn into the manager's office and employee breakroom / sampling room.

Proof Distillers legally changed their whiskey name to "Hairyman". Because of this collaboration, The Vergas Liquor Store is being nominated for an award next year at the annual MMBA conference.