

									2023	
	2014	2015	2016	2017	2018	2019	2020	2021	2022	7/31/2023
Sales and Cost of Goods Sold										
Sales	485,749	521,592	509,898	528,623	590,936	598,425	736,331	728,795	826,212	502,362
Cost of Goods	(389,980)	(393,167)	(393,365)	(394,104)	(443,491)	(447,799)	(532,594)	(523,475)	(632,524)	(396,016)
Gross Profit	95,769	128,425	116,533	134,519	147,445	150,626	203,737	205,320	193,688	106,347
Operating Expenses										
Personnel Services	77,858	68,694	62,837	48,791	51,215	53,807	54,343	66,935	129,074	69886
Professional Services	1,800	1,800	1,800	1,800	1,800	5,044	4,175	6,104	4,274	7029
Advertising	3,796	1,699	6,008	3,143	4,843	6,274	7,323	4,809	4,244	2122
Insurance	2,938	3,631	3,927	3,670	4,180	4,167	6,330	7,764	7,714	228
Repairs and Maintenance	4,934	3,003	3,304	10,141	2,386	6,620	6,271	13,485	12,546	8256
Supplies	2,838	2,134	1,921	1,288	2,753	2,777	16,083	6,035	6,359	290
Utilities	9,716	9,277	10,031	14,334	11,324	8,281	8,827	9,718	12,985	1167
Miscellaneous	2,258	2,562	2,100	2,174	4,334	5,173	2,987	5,725	1,510	11395
Depreciation	17,653	21,639	19,131	19,131	15,145	15,145	15,145	21,802	22,928	22928
Total Operating Expenses	123,791	114,439	111,059	104,472	97,980	107,288	121,484	142,377	201,634	123,302
Operating Income (Loss)	(28,022)	13,986	5,474	30,047	49,465	43,338	82,253	62,943	(7,946)	(16,955)

not audited

Personnel Services	
Wages Full time	19,464.98
Wages Part Time	18,643.96
PERA, State and Fed	19,418.93
Insurance	12,358.24
	<u>\$69,886.11</u>