

Liquor Store Manager Report:

Financial:

The following has been transferred to the general fund:

2014-\$0.00 2015-\$0.00 2016 \$0.00 2017- \$5,000 2018 - \$10,000 2019 - \$48,400
2020 - \$30,000 2021- \$30,000 2022 - \$25,000

	2014	2015	2016	2017	2018	2019	2020	2021
Sales and Cost of Goods Sold								
Sales	485,749	521,592	509,898	528,623	590,936	598,425	736,331	731,290
Cost of Goods	(389,980)	(393,167)	(393,365)	(394,104)	(443,491)	(447,799)	(532,594)	(507,852)
Gross Profit	95,769	128,425	116,533	134,519	147,445	150,626	203,737	223,438
Operating Expenses								
Personnel Services	77,858	68,694	62,837	48,791	51,215	53,807	54,343	68,350
Professional Services	1,800	1,800	1,800	1,800	1,800	5,044	4,175	6,106
Advertising	3,796	1,699	6,008	3,143	4,843	6,274	7,323	4,809
Insurance	2,938	3,631	3,927	3,670	4,180	4,167	6,330	7,764
Repairs and Maintenance	4,934	3,003	3,304	10,141	2,386	6,620	6,271	1,827
Supplies	2,838	2,134	1,921	1,288	2,753	2,777	16,083	6,035
Utilities	9,716	9,277	10,031	14,334	11,324	8,281	8,827	9,811
Miscellaneous	2,258	2,562	2,100	2,174	4,334	5,173	2,987	12,039
Depreciation	17,653	21,639	19,131	19,131	15,145	15,145	15,145	15,145
Total Operating Expenses	123,791	114,439	111,059	104,472	97,980	107,288	121,484	131,886
Operating Income (Loss)	(28,022)	13,986	5,474	30,047	49,465	43,338	82,253	91,552
								not audited

Employees:

Currently at 4 part-time employees and 2 full-time employees.

Bella Hiltner resigned on 4/11/23.

Sarah Stone was hired on 5/24/23 (??).

Building:

New POS system installed on 5/8/23. Fully up and running. We receive comments daily about it being the fastest system in town. Very large customer display TV. I'm very pleased with it so far.

I canceled our online website due to them increasing the price 3x. The new POS has the ability to do online orders, which I may explore in the future.

Summer sales are here, with 4th of July weekend being one of the busiest ever.

Fri, Sat, Sun & Mon = \$48,662

Sat July 1st - \$15,672

Mon July 3rd - \$14,843

Widseth quoted approximately \$750,000 for building remodel.